

June

Emerald Isle

Created from MLS data by Advantage Coastal Properties.

Call Ed Nelson for more info 252 646 4433

| Residential Homes+Condos | June | YTD | 2017 | 2016 | 2017 | 2016 | 2016 | Change YTD solds 16 to 17 % | Change Active 16 to 17 % | Total | | | | | | | | |
|---------------------------------|---------------|--------------|--------------------|--------------------|---------------------|---------------------|---------------|-----------------------------------|--------------------------------|---------------|------------|------------|------------|------------|------------|------------|------------|-----------|
| | 2017 Solds | 2017 Sold | Active Listings | Active Listings | Months Inventory | Months Inventory | 2016 Solds | | | 2016 Solds | 2016 | 2017 | 2018 | 2019 | 2010 | 2009 | | |
| 0 - 300k | 5 | 46 | 41 | 70 | 5.3 | 8.8 | -2 | -4% | -29 | -41% | 93 | 99 | 101 | 62 | 63 | 54 | 38 | 25 |
| 300k-400k | 8 | 41 | 42 | 41 | 6.1 | 9.1 | 14 | 52% | 1 | 2% | 52 | 60 | 45 | 47 | 49 | 28 | 32 | 26 |
| 400k-500k | 5 | 31 | 17 | 33 | 3.3 | 12.4 | 15 | 94% | -16 | -48% | 29 | 33 | 25 | 15 | 24 | 20 | 19 | 13 |
| 500k-750k | 4 | 18 | 30 | 42 | 10.0 | 11.5 | -4 | -18% | -12 | -29% | 47 | 29 | 21 | 30 | 22 | 28 | 23 | 18 |
| 750k-1mil | 2 | 10 | 18 | 17 | 10.8 | 14.6 | 3 | 43% | 1 | 6% | 12 | 17 | 4 | 11 | 8 | 6 | 3 | 9 |
| 1mil and up Details below | 0 | 3 | 18 | 20 | 36.0 | 60.0 | 1 | 50% | -2 | -10% | 7 | 4 | 9 | 14 | 6 | 10 | 6 | 3 |
| Total | 24 | 149 | 164 | 220 | 6.6 | 10.8 | 27 | 22% | -56 | -25% | 240 | 242 | 203 | 179 | 172 | 146 | 121 | 94 |
| Details of last category | | | | | | | | | Foreclosures | | | | | | | | | |
| 1mil-1.5mil | 0 | 3 | 11 | 10 | 22 | 60 | 2 | 200% | 1 | 10% | 3 | 4 | 7 | 10 | 4 | 5 | 5 | 3 |
| 1.5m-2mil | 0 | 0 | 4 | 6 | #### | -- | -1 | -- | -2 | -33% | 4 | 2 | 2 | 3 | 2 | 4 | 1 | 0 |
| 2mil-3mil | 0 | 0 | 3 | 4 | -- | -- | 0 | -- | -1 | -25% | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 |
| 3mil + | 0 | 0 | 0 | 0 | -- | -- | 0 | -- | 0 | -- | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 5 | 27 | 103 | 22.9 | 40.2 | 10 | 59% | -11 | -10% | 38 | 36 | 20 | 18 | 20 | 16 | 7 | 5 |

There were 27 newly pended properties in June vs 22 last year
 YTD Pendlings this year are up 20 % compared to last year
 Pended (Under Contract) properties forecast next month's "Solds"

4 lots were pended in June vs 3 lots last year.

Lots *

June

APSI - Atlantic Beach, Pine Knoll Shores, Salter Path, Indian Beach
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| Residential Homes+Condos | June 2017 Solds | YTD 2017 Sold | 2017 Active Listings | 2017 Months Inventory | 2016 YTD Sold | 2016 Active Listings | 2016 Months Inventory | Change YTD solds 16 to 17 % | Change Active 16 to 17 % | Total | | | | | | | | | | | |
|------------------------------|-----------------------|---------------------|----------------------------|-----------------------------|---------------------|----------------------------|-----------------------------|-----------------------------------|--------------------------------|-------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------|
| | | | | | | | | | | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| 0 - 300k | 23 | 17 | 105 | 81 | 153 | 162 | 8.7 | 12.0 | 24 | 30% | -9 | -6% | 158 | 172 | 169 | 161 | 123 | 77 | 68 | 40 | |
| 300k-400k | 16 | 10 | 49 | 36 | 64 | 74 | 7.8 | 12.3 | 13 | 36% | -10 | -14% | 67 | 49 | 46 | 41 | 31 | 25 | 20 | 35 | |
| 400k-500k | 6 | 3 | 17 | 11 | 25 | 26 | 8.8 | 14.2 | 6 | 55% | -1 | -4% | 24 | 31 | 20 | 28 | 22 | 14 | 17 | 28 | |
| 500k-750k | 3 | 5 | 15 | 19 | 48 | 28 | 19.2 | 8.8 | -4 | -21% | 20 | 71% | 29 | 28 | 22 | 19 | 18 | 19 | 14 | 28 | |
| 750k-1mil | 0 | 3 | 13 | 5 | 19 | 24 | 8.8 | 28.8 | 8 | 160% | -5 | -21% | 8 | 12 | 9 | 8 | 6 | 8 | 1 | 8 | |
| 1mil and up Details below | 1 | 0 | 2 | 5 | 13 | 11 | 39.0 | 13.2 | -3 | -60% | 2 | 18% | 7 | 3 | 5 | 4 | 4 | 6 | 2 | 6 | |
| Total | 49 | 38 | 201 | 157 | 321 | 325 | 9.6 | 12.4 | 44 | 28% | -4 | -1% | 293 | 295 | 271 | 261 | 205 | 149 | 122 | 146 | |
| Details of last category | | | | | | | | | | | | | | | | | | | | | |
| 1mil-1.5mil | 1 | 0 | 2 | 4 | 10 | 7 | -- | -- | -2 | -50% | 3 | 43% | 5 | 1 | 4 | 4 | 1 | 3 | 1 | 4 | |
| 1.5m-2mil | 0 | 0 | 0 | 0 | 3 | 2 | -- | -- | 0 | -- | 1 | 50% | 0 | 1 | 1 | 0 | 0 | 2 | 0 | 1 | |
| 2mil-3mil | 0 | 0 | 0 | 1 | 0 | 2 | -- | -- | -1 | -- | -2 | -100% | 2 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | |
| 3mil + | 0 | 0 | 0 | 0 | 0 | 0 | -- | -- | 0 | -- | 0 | #### | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Lots * | | | | | | | | | | | | | | | | | | | | | |
| Total | 0 | 3 | 14 | 22 | 72 | 75 | 30.9 | 20.5 | -8 | -36% | -3 | -4% | 36 | 27 | 30 | 17 | 19 | 7 | 9 | 8 | |

Pended (Under Contract) properties forecast next month's "Solds"
 There were 30 newly pended properties in June, 41 last year.
 Pended Properties are up 8% from last year to date.

3 Lots were pended in June vs 2 last year.
 Down 30% from last year

June

Coastal Mainland

Created from MLS data by Advantage Coastal Properties.

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| Residential Homes+Condos | June 2017 | | YTD 2017 | | 2017 Active Listings | | 2017 Months Inventory | | Change YTD solds 16 to 17 % | | Change Active 16 to 17 % | | Total Sold | | | | | | | | |
|--|------------|------------|------------|------------|----------------------|-------------|-----------------------|----------------|-----------------------------|------------|--------------------------|-------------|--------------|------------|------------|------------|------------|------------|------------|------------|--|
| | 2017 Solds | 2016 Solds | 2017 Sold | 2016 Sold | 2017 Active | 2016 Active | 2017 Inventory | 2016 Inventory | 16 to 17 % | 16 to 17 % | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | |
| 0-100k | 2 | 4 | 18 | 12 | 10 | 20 | 3.3 | 10.0 | 6 | 50% | -10 | -50% | 20 | 21 | 26 | 12 | 10 | 13 | 3 | 6 | |
| 100k-150k | 5 | 5 | 14 | 22 | 19 | 29 | 8.1 | 7.9 | -8 | -36% | -10 | -34% | 36 | 33 | 27 | 28 | 29 | 32 | 20 | 23 | |
| 150k-200k | 3 | 5 | 16 | 23 | 16 | 33 | 6.0 | 8.6 | -7 | -30% | -17 | -52% | 42 | 30 | 38 | 37 | 36 | 36 | 41 | 38 | |
| 200k-250k | 6 | 5 | 21 | 33 | 35 | 41 | 10.0 | 7.5 | -12 | -36% | -6 | -15% | 78 | 29 | 35 | 42 | 28 | 45 | 40 | 26 | |
| 250k-300k | 10 | 9 | 37 | 29 | 29 | 29 | 4.7 | 6.0 | 8 | 28% | 0 | 0% | 52 | 35 | 38 | 24 | 29 | 22 | 24 | 19 | |
| 300k-400k | 10 | 7 | 31 | 22 | 32 | 38 | 6.2 | 10.4 | 9 | 41% | -6 | -16% | 46 | 61 | 42 | 32 | 39 | 15 | 18 | 12 | |
| 400k-500k | 1 | 0 | 5 | 4 | 15 | 21 | 18.0 | 31.5 | 1 | 25% | -6 | -29% | 12 | 10 | 13 | 3 | 5 | 6 | 6 | 8 | |
| 500k-750k | 1 | 2 | 5 | 5 | 13 | 10 | 15.6 | 12.0 | 0 | 0% | 3 | 30% | 12 | 5 | 2 | 2 | 4 | 2 | 3 | 4 | |
| 750k-1mil | 0 | 0 | 0 | 0 | 2 | 8 | -- | -- | 0 | -- | -6 | -75% | 0 | 1 | 1 | 0 | 2 | 1 | 0 | 1 | |
| Total | 38 | 37 | 147 | 150 | 172 | 231 | 7.0 | 9.2 | -3 | -2% | -59 | -26% | 298 | 225 | 222 | 180 | 183 | 172 | 155 | 138 | |
| Pended (Under Contract) properties forecast next month's "Solds" | | | | | | | | | | | | | Foreclosures | | | | | | | | |
| There were 35 newly pended properties in June, vs. 26 last year. YTD Pendeds are even with last year. | | | | | | | | | | | | | | | | | | | | | |
| Lots * | | | | | | | | | | | | | | | | | | | | | |
| Total | 13 | 6 | 45 | 43 | 229 | 266 | 30.5 | 37.1 | 2 | 5% | -37 | -14% | 78 | 57 | 51 | 74 | 111 | 63 | 90 | 21 | |
| 11 Lots were pended in June vs 10 last year Pendeds are down 15% from last Year to date | | | | | | | | | | | | | | | | | | | | | |