

# September

# Emerald Isle

Created from MLS data by Advantage Coastal Properties.

Call Ed Nelson for more info 252 646 4433

Residential Homes+Condos	September 2017	YTD 2017	2017 Active Listings	2016 Months Inventory	2016 YTD solds 16 to 17	2017 YTD solds 16 to 17	Change Active 16 to 17	Total Sold													
	2017 Solds	2017 Solds	2017 Solds	2016 Solds	2016 %	2017 %	%	2016	2017	2018	2019	2020	2021	2022	2023						
0 - 300k	3	10	61	72	36	55	5.3	6.9	-11	-15%	-19	-35%	93	99	101	62	63	54	38	25	
300k-400k	6	5	64	45	48	49	6.8	9.8	19	42%	-1	-2%	52	60	45	47	49	28	32	26	
400k-500k	1	3	35	25	19	31	4.9	11.2	10	40%	-12	-39%	29	33	25	15	24	20	19	13	
500k-750k	5	5	31	35	31	43	9.0	11.1	-4	-11%	-12	-28%	47	29	21	30	22	28	23	18	
750k-1mil	1	1	14	10	22	16	14.1	14.4	4	40%	6	38%	12	17	4	11	8	6	3	9	
1mil and up Details below	2	1	8	3	12	16	13.5	48.0	5	167%	-4	-25%	7	4	9	14	6	10	6	3	
<b>Total</b>	18	25	213	190	167	208	7.1	9.9	23	12%	-41	-20%	240	242	203	179	172	146	121	94	
Details of last category																					
1mil-1.5mil	0	1	4	2	8	6	18	27	2	100%	2	33%	3	4	7	10	4	5	5	3	
1.5m-2mil	1	0	2	1	3	5	13.5	--	1	--	-2	-40%	4	2	2	3	2	4	1	0	
2mil-3mil	1	0	2	0	1	5	--	--	2	--	-4	-80%	0	0	0	1	0	1	0	0	
3mil +	0	0	0	0	0	0	--	--	0	--	0	-	0	0	0	0	0	0	0	0	
<b>Lots *</b>																					
<b>Total</b>	5	6	40	32	92	107	20.7	30.1	8	25%	-15	-14%	38	36	20	18	20	16	7	5	

There were 17 newly pended properties in September vs 19 last year

YTD Pendeds this year are up 12 % compared to last year

Pended (Under Contract) properties forecast next month's "Solds"

7 lots were pended in September vs 1 lot last year.

Pendeds are up 45% this year.

# September

## APSI - Atlantic Beach, Pine Knoll Shores, Salter Path, Indian Beach

Created from MLS data by Advantage Coastal Properties.

Call Ed Nelson for more info 252 646 4433

Residential Homes+Condos	September 2017		YTD 2017		2017 Active Listings		2016 Months Inventory		Change YTD solds 16 to 17		Change Active 16 to 17		Total Sold															
	2017 Solds	2016 Solds	2017 Solds	2016 Solds	2017 Active	2016 Active	2017 Months	2016 Months	2017 %	2016 %	2017 %	2016 %	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
0 - 300k	19	15	162	124	132	142	7.3	10.3	38	31%	-10	-7%	158	172	169	161	123	77	68	40								
300k-400k	7	5	69	52	63	60	8.2	10.4	17	33%	3	5%	67	49	46	41	31	25	20	35								
400k-500k	2	2	21	20	18	20	7.7	9.0	1	5%	-2	-10%	24	31	20	28	22	14	17	28								
500k-750k	0	2	22	24	41	31	16.8	11.6	-2	-8%	10	32%	29	28	22	19	18	19	14	28								
750k-1mil	1	0	15	7	18	22	10.8	28.3	8	114%	-4	-18%	8	12	9	8	6	8	1	8								
1mil and up	0	0	3	6	14	10	42.0	15.0	-3	-50%	4	40%	7	3	5	4	4	6	2	6								
Details below																												
<b>Total</b>	29	24	292	233	285	284	8.8	11.0	59	25%	1	0%	293	295	271	261	205	149	122	146								
Details of last category																												
1mil-1.5mil	0	0	3	5	9	7	--	--	-2	-40%	2	29%	5	1	4	4	1	3	1	4								
1.5m-2mil	0	0	0	0	3	3	--	--	0	--	0	0%	0	1	1	0	0	2	0	1								
2mil-3mil	0	0	0	1	2	0	--	--	-1	--	2	####	2	1	0	0	0	1	1	1								
3mil +	0	0	0	0	0	0	--	--	0	--	0	####	0	0	0	0	0	0	0	0								
<b>Lots *</b>																												
<b>Total</b>	3	2	20	31	71	77	32.0	22.4	-11	-35%	-6	-8%	36	27	30	17	19	7	9	8								

**Pended (Under Contract) properties forecast next month's "Solds"**  
 There were 32 newly pended properties in September, 25 last year.  
 Pended Properties are up 15% from last year to date.

**3 Lots were pended in September vs 4 last year.**  
 Down 20% from last year

# September

# Coastal Mainland

Created from MLS data by Advantage Coastal Properties.

Call Ed Nelson for more info 252 646 4433

Residential Homes+Condos	September	YTD		2017	2016	2017	2016	Change		Total											
	2017 Solds	2016 Solds	2017 Solds	2016 Solds	Active Listings	Months Inventory	2016 Months Inventory	YTD solds 16 to 17	%	Change Active 16 to 17	%	2016	2017	2018	2019	2020	2021	2022	2023		
0-100k	2	0	22	16	12	4.9	11.8	6	38%	-9	-43%	20	21	26	12	10	13	3	6		
100k-150k	2	2	23	27	18	7.0	7.7	-4	-15%	-5	-22%	36	33	27	28	29	32	20	23		
150k-200k	3	0	30	33	11	3.3	4.9	-3	-9%	-7	-39%	42	30	38	37	36	36	41	38		
200k-250k	3	9	39	61	38	8.8	5.5	-22	-36%	1	3%	78	29	35	42	28	45	40	26		
250k-300k	3	1	50	42	21	3.8	5.6	8	19%	-5	-19%	52	35	38	24	29	22	24	19		
300k-400k	8	8	52	37	40	6.9	7.5	15	41%	9	29%	46	61	42	32	39	15	18	12		
400k-500k	1	1	11	7	15	12.3	21.9	4	57%	-2	-12%	12	10	13	3	5	6	6	8		
500k-750k	0	2	7	9	9	11.6	10.0	-2	-22%	-1	-10%	12	5	2	2	4	2	3	4		
750k-1mil	0	0	1	0	4	--	--	1	--	-1	-20%	0	1	1	0	2	1	0	1		
<b>Total</b>	<b>22</b>	<b>23</b>	<b>235</b>	<b>232</b>	<b>168</b>	<b>6.4</b>	<b>7.4</b>	<b>3</b>	<b>1%</b>	<b>-22</b>	<b>-12%</b>	<b>298</b>	<b>225</b>	<b>222</b>	<b>180</b>	<b>183</b>	<b>172</b>	<b>155</b>	<b>138</b>		
											Foreclosures										
											5										
											78										

Pended (Under Contract) properties forecast next month's "Solds"

**There were 25 newly pended properties in September, vs. 20 last year.  
YTD Pendlings are up 3% over last year.**

### Lots \*

Total	0	7	63	62	229	283	32.7	41.1	1	2%	-54	-19%	78	57	51	74	111	63	90	21
-------	---	---	----	----	-----	-----	------	------	---	----	-----	------	----	----	----	----	-----	----	----	----

**7 Lots were pended in September vs 5 last year**  
Pendlings are down 7% from last Year to date